



Delivering World Class IT Consulting, Solutions and Managed Services

Innovative | Valued | Consistent | Reliable
Cloud and On Premise Solutions

SALESFORCE TESTING

- New Implementations
- System Upgrades
- New Features/Functionality
- Customizations
- Proof of Concepts
- Fully Managed Test Environments and Services
- Assessments/Benchmarks
- Test Strategy and Planning

TESTING TOOLS:

- JIRA
- HP ALM
- CA Rally
- Cucumber

SUPPORT MODELS:

■ Testing Enablement Services

RadixBay builds a test environment that includes a robust, repeatable testing framework that we turn over to your internal staff

■ Testing Support Services

Our dedicated team of Salesforce testing professionals maintains your testing environment and assumes total ownership of your test case executions

RadixBay's Salesforce Testing Center Of Excellence

In today's hyper-competitive market arena, you rely upon the Salesforce platform and applications to help you grow your business. Salesforce provides your organization with the automations, workflows, embedded business rules and customer analytics you need to keep your sales teams on track and ahead of the competition.

Salesforce Testing Challenges

Like all robust applications, Salesforce can be complex to implement, customize and administer. In addition, testing proof of concepts and new installations, releases, customizations, features and feature upgrades are time consuming and costly.

Every time you add or change functionality, you have to:

- Create testing budgets, detailed project plans and allocate funding
- Design and execute complex test case scenarios
- Build reusable test data
- Dedicate managers and teams of personnel to the testing project
- And the list goes on...

There Has to Be a Better Way

RadixBay's dedicated Salesforce support team has years of experience supporting Salesforce environments. The team recognized that maintaining sandbox environments, managing test data and creating and executing Salesforce test plans were consuming a high number of project hours.

The team worked with RadixBay's Advisory Services specialists to come up with a solution. The goal was to create a service offering that would improve Salesforce test quality and reduce overall testing costs by:

- Combining the latest testing technologies, automations and best practices to streamline and improve the quality of Salesforce testing projects
- Building an organizational support framework that is dedicated to Salesforce testing

RadixBay's Solution - The Salesforce Testing Center of Excellence

RadixBay's solution is a robust, end-to-end Salesforce testing service that clients can leverage to improve test project quality and reduce costs.

Based in our rural shore delivery center in Tabor City, North Carolina, RadixBay's Salesforce Testing Center of Excellence (TCOE) offers a team of Salesforce testing professionals that provide the expertise, tools and industry-leading testing techniques our clients need to ensure their Salesforce application is high-quality and ready for production implementation.



Salesforce TCOE Benefits:

- Complete Set of End-to-End Testing Services
- Onsite, Offsite and Hybrid Delivery Models
- Reduce Salesforce Testing Costs
- Robust Library of Test Automations
- Improve Testing Quality
- Reduce Implementation Risk
- Accelerate Testing Project Timelines
- 100% US Based Testing Services
- Ensure Protection of Sensitive Data
- Leverage Skills of a Centralized Team of Dedicated Salesforce Testing Experts
- Fully Customizable Testing Packages
- Easily Scalable Testing Services
- Free Internal Staff to Focus on Higher ROI activities

Testing Services

RadixBay provides a comprehensive set of testing services that allows clients to custom tailor a solution that meets their unique needs. Customers can choose from one or more of the following services:

• Testing Needs Analysis

RadixBay's analysts evaluate your current testing environment and procedures to create a more efficient model by leveraging our industry best practices, processes and tools

• Develop Customized Testing Procedures

- Resource Planning – Estimating project hours and creating timelines, deadlines and milestones
- Deliverables – Creating test project deliverables that include identifying test cases, expected outcomes and required documentation
- Playbooks - RadixBay designs detailed test cases and builds repeatable processes to reduce testing time and improve the quality of test executions
- Test Data Management - RadixBay evaluates existing data and creates additional data as required
- Defect Management – RadixBay uses industry leading defect management tools to create detailed defect reports and performs defect triage to categorize defects, correct and retest

• Testing Tools and Automations

RadixBay utilizes proven, commercially available testing tools. Our specialists maintain a library of automated testing scripts and are able to quickly create new test automations to reduce testing time and improve test quality

• Test Plan Execution

RadixBay's testing team strictly adheres to the test plan, executes the test cases and documents the outcome. RadixBay's testing services include:

- Usability Testing
- Performance Stress Testing
- Portability Testing
- Security Testing
- Custom Testing

TCOE Rural Shore Service Delivery Model:

RadixBay utilizes their rural-based delivery center to provide 100% onshore development, testing and support services. Rural shore combines the cost benefits of offshore services with the security and simplicity of onshore support to deliver cost effective, high-quality solutions.